

2016 ANNUAL REPORT

| RED WING | | WINONA |



Our Mission

*Minnesota State College Southeast
prepares students for a lifetime of learning by providing
education for employment, skill enhancement, retraining, and transfer,
to meet the needs of students and the community.*

Our Vision

Serving individual and regional needs for lifelong learning and career development.

Our Values

IDEALS:

Integrity, Diversity, Excellence, Access, Learning, Stewardship

Our Strategic Plan 2016 - 2019

Student Success Outcomes:

Learned competencies and skills

Successful completion

Graduation

High job placement rates

Employer satisfaction

Improved quality of life

We will meet our students' needs by:

Striving to ensure affordability

Embracing campus diversity

Offering rigorous academic courses and programs

Delivering effective academic advising

Facilitating innovative online learning as well as hands-on training

Expanding credit transfer options and credit for prior learning

Supporting our students from application to completion

We will serve our community by:

Working with high schools to ensure college readiness

Seeking counsel from business and industry

Providing customized training to meet workforce needs

Adapting programs and technology to mirror current employment trends

Teaching team building, critical thinking and job seeking skills

Winona Campus
1250 Homer Road
Winona, MN 55987

Red Wing Campus
308 Pioneer Road
Red Wing, MN 55066

A year of extraordinary change: We are a community and technical college

NEW VISION. NEW MISSION. NEW NAME.

Minnesota State College Southeast — now a technical and community college.

The driving motivation for changing the college's mission was to better serve students who want to transfer credits to other colleges and universities. The new Associate of Arts degree in Liberal Arts and Sciences provides a well-rounded general education with a range of coursework in the arts, humanities, mathematics, and sciences.



FROM THE FOUNDATION

The Minnesota State College Southeast Foundation relies heavily on the generosity of local businesses, partners in industry, alumni and friends of the college to sustain our thriving scholarship programs. With your support, we are proud to announce that the Foundation awarded over \$130,000 in student scholarships this past year!

Contributions to our various foundation events, fundraising initiatives, and scholarship accounts provide assistance with ongoing costs such as student scholarships, innovative programming, and other worthy initiatives. Our efforts allow the Foundation to quickly respond to the ever-changing environment of higher education; this is vital to the college community's well-being.

This year has been a great success, but we could not have done it without the help of our many contributors. Thank you again for an excellent year in 2016.

Casie Johnson, Associate Foundation Director

Fiscal Year 2016 outstanding alumni award recipients



Jeremy Miller, Winona Campus

2004, Accounting Program

Jeremy Miller earned an Associate in Applied Science degree in Accounting in 2004 from the Winona campus. He is Chief Financial Officer for Wm. Miller Scrap Iron & Metal Co. Jeremy is also serving his second term as a member of the Minnesota Senate. As the representative for Minnesota's 28th District, Jeremy has fought for higher education funding and bonding bills that support capital projects in our community.



Ryan Kilbride, Red Wing Campus

2009, Accounting Program

Ryan Kilbride graduated in May 2009 with an Associate in Applied Science degree in Accounting, earning a 3.72 GPA. He started his own business, Kilbride Tax LLC, in 2007. He then worked in accounting at Stencil Cutting and Supply in Red Wing and Consolidated Precision Products in Bloomington. He is now a Tax and Business Manager at Haworth & Co. Ltd in West St. Paul, where he supervises a staff of five.

Foundation Events Annual golf tournaments, business partnerships, scholarship banquets and "Welcome Back to School" picnics are hosted every year by the Minnesota State College Southeast Foundation in partnership with the Alumni Association.



Join our Alumni Association page:
[facebook.com/MSCSoutheastAlumni](https://www.facebook.com/MSCSoutheastAlumni)

FY16 Board Officers

Jack Richter, President
President, Winona National Bank

Sue Hovell, Vice President
Senior Vice President, Merchants Bank

Nancy Braschler, Secretary
Owner, Braschler Bakery & Coffeeshop (Retired)

Kathy Solum, Treasurer
Vice President & Trust Officer, Winona National Bank

Board Members

Philip McNairy
Community Volunteer, Episcopal Priest (Retired)

Charles Richardson
Attorney, Richardson and Richardson

Terri Sim
Owner, Sim Sound and Video

Ben Schmidt
Alum/Current Student, Student Senate President

Fatima Said
Executive Director, Project FINE

John Hansen
Retired, Community leader

John Kennedy
Northwestern Mutual

Dave Magness
Vice President of Supply Chain, Red Wing Shoe

Steve Gudgell
CAO - Mayo Clinic, Red Wing

James Elvidge
Sales Associate, Dahl Automotive

Education to employment

Local employers stop by or call MSC Southeast asking to employ our graduates. Many of our students are sought after even before they walk across the stage on graduation day.



Fiscal Year 2016 Giving (continued)

Visionaries

(\$5,000 and above)

Dahl Automotive
Elmers Auto Salvage, Inc.
Hydratight
Josh Jacobsen
Jones Family Foundation
Lisle Violin Shop
Merchants Bank
Miller Ingenuity
National Cutting Tools LLC
Neufeldt Industrial Services
Pro Spec Machining, Greg Perry
Sugar Loaf Ford-Lincoln-Mercury
Richard and Yvonne Wantock
Winona National Bank
Xcel Energy Foundation
Yamaha Corporation of America

Innovators

(\$1,000 - \$4,999)

Dr. Leslie Bleskachek
Carolyn B. Bobo
James E Clark
Debauche Truck & Trailer
Dr. Dorothy Duran
William Dvorak
Eastman Music Company
James Eddy
Lucas Erdmann
Adrien Everest
Deanne Forsythe
Keith Graner
Gundersen Lutheran Medical Center
John Heaser
A. Eric Hevkesheven

Hiawatha Broadband Communications, Inc.
Joshua Jaskola
Lois Jaszewski
K&K Jumpstart S.E. Co Trust
Keller Construction
Harland & Pauline Knight
Paul Maybery
Mayo Clinic
Patricia Meisel
Gene Nicolet
Owen Warneke & Associates
Peerless Chain Co.
Prairie Island Indian Community
RTP Co.
Jacob Ruhland
Sim Sound Systems
Stewart MacDonald Guitar Shop Supply
Marvin Timm
Treasure Island Resort & Casino
US Tool Grinding & Machining, Brian Ringdahl
Joe Vanderzee
Ken Wendlandt
Kristopher & Amanda Wenzel
Ron Wenzel
Janet Wilke
Winnesheik Medical Center Laboratory
Winona Health
Winona Rotary Club
Winona State University
Wm. Miller Scrap Iron & Metal Company

Pacesetters

(\$500 - \$999)

Rhoda Abts
Altra Federal Credit Union - Winona
Capital Safety
Chapter P of PEO

Cynthia Ciszewski
City of Red Wing
Davenport Instrument Repair Company, Inc.
Dawn Breakers Kiwanis Club
Dunn Blacktop Company-Milestone Materials
Hearth & Home Technologies
Thomas Hoffman
Sue Hovell
Mary Johnson
Frank Kilgard, Jr.
Marty Knauer
Kohner Materials, Inc.
David & Rebecca Korder
Lawrence Leasing, Inc.
Erik Lee
Lexus of Maplewood
Stewart MacDonald
Anita Marie Magnoson
Daniel & Natalie Matejka
Mayo Clinic Health System
Mr. Donald Mostrom
Rick Nahrgang
Pehler & Sons Trucking Inc.
Jennifer Olson
Jolene Poncelet
Julie Porcher
Tom Rynders
Mr. & Mrs. Ronald Schiemann
Leah Schnaith
Heidi Schultz
Tony Schultz
Randy Shadle
Steak Shop Catering
Trinity Meyer Steel Structures
Xcel Energy

Investors

(\$250 - \$499)

Andys Bar
Valarie Bere
Bob & Nancy Braschler
Peter Beurskens
Carol Cantlon
Chanhassen Dinner Theatres
Shelly Cierzan
Katryn Conlin
Muriel Copp
Holly Daley
Dan Diggins
Arnold Dufseth
Tom Dwelle
Brenda Edwards
Nate Emerson
Gary & Ellen Evans
Buck & Joan Foot
Terry Greene
The Jewel Golf Club
Jill Halverson
Julie Haedtke
Dr. Scott Hannon
David & Denise Herber
Home Federal Savings Bank
John Huth
Chris Jacobson
Casie Johnson
Kelly Kluver
Knitcraft Corp.
La Boutique
Minnesota State College Southeast
Mississippi Thunder Speedway
Mississippi Welders Supply Co., Inc.
Mount Frontenac Golf Course
Ken Prokash

Gifts In-Kind In FY2016, our in-kind contributions were valued at \$455,883
Scholarships 155 total scholarships in the value of \$133,456 were awarded in the 2016-2017 academic year

\$2,763,296

Total Endowment '16-'17

Lynne Rabuse
Lisa Robertson
Ralph Roemer
Daniel Rukavina
Saint Elizabeths Medical Center
Chris Schabow
Silver Eagle Trucking
Jonathan Simon
Smith Schafer & Associates
Paul Sorenson
StarTech Computing, Inc.
Christopher Stout
Timothy VanLoon
Patricia Watson
Wild Wings
Winona Radio
Winona Health - Urgent Care
Cynthia Ziegler
Alice Zimmer

Sustainers (\$100 - \$249)

Nicki Adank
Carrie Allen
Brad Alsop
Dan Amundson
Anderson Center
Dana Baer
Rebecca Beckmann
Greg Beckwith
Bob Behrens
Rita Berthelson
Bethany Lutheran Homes
Blaschko Enterprises Inc,
Sam Blue
Tom Brandt
Bremer Bank
Charles Brown
Greg Cady
LeAnn Cady
Melissa Carrington-Irwin

Cedar Valley Golf Course
Chippewa Valley Band Instrument Repair
Niel Christensen
Tim Doherty
Mary Donlin
Robert Duerst
Calli Ekblad
Sandra Ernst
Ewert Insurance and Financial Services
Express Employment Professionals
First Farmers & Merchants
Bill Foot
Terri Fritz
Jean Egbert
G. Edward Lutherie Inc.
Sarah Gatzlaff
Bruce Geary
Toni Gee
Thomas Gierok
Gopher Hills Golf Course
Grand Casino
Guthrie Theater
Hanisch Bakery
Katie Hardyman
Vanessa Harstad
Hawkins, Ash, Baptie, and Co.
HoChunk Gaming
Hoff Celebration of Life Center
Roger Holland
Larry Holstad
Alex Howell
Scott Jensen
James Johnson
Julie Jurgenson
The K Foundation
Marc Kalis
Michael Kappmeyer
KCUE AM & KWNG FM
John Key
Kish and Sons Electric, Inc.
Knobelsdorff Electric Inc.
Cindy Kottke
Theodore Krocheski
Mike Kroening
Lake City Golf Club
Lake Pepin Golf Course

Gale Lanning
Lewiston Auto Co., Inc.
Nicholas J. Lundquist
Mall of America
Dean Massett
Metropolis Resort
Midtown Foods Downtown
Mississippi National Golf Links
Dr. Dan Mjolsness
John Montet
Julie Moxley
Mystic Lake Hotel & Casino
Deborah Niebuhr
North Central District of The Christian and M
North Risk Partners/Co Brown Division
Tao Peng
Russell Peterson
Lisa Pozanc
Mark Quamme
Red Wing Ford Chrysler Jeep Dodge Ram
Red Wing Framing & Fine Art Painting
Red Wing Golf Club
Tom Reeck
Regan Photography
River City Heating and Air Conditioning
Roccas Pub & Pizza
Halie Rosenberg
Ryan Mechanical
Saint Mary's University
Samaritan Bethany
Michael Sass
Shannon Schell
Garry Schindler
Mary Schoeder
Schott Distributing Co, Inc.
Allen Slagle
Bill Spitzer
Karla Steele
Mark Swanson
Joanne Thompson
Travis Thul
Thune Insurance Network
Veterans Memorial Hospital
David Vincent
Volkman Appliance, Inc.
Don Walski

Evelyn Wedde
Wells Fargo Bank
Amy Whitcomb
Wine & Canvas
Winona Community Foundation
Winona Heating & Ventilating
Winona Post & Shopper
Kristine Wright
Edward Zachary
Ute Zahn
Pamela Zimmerman
Stephen Zmyewski

Friends (\$25 - \$99)

Alexis Bailly Vineyard
Barbara Anderson
Sue Anderson
Augustana Care Services
Bob Baures
Benchmark Electronics
Loren Benz
Big Valley Ranch
Randel Blaser
Greg Borcharding
LisBeth Butler
Scott Butler
Kenneth Cance
Cannon River Winery
Cardinal of Minnesota
Megan Carriveau
William & Judy Christianson
Concordia University
Ramona Coron
Dairy Queen Brazier
Rachel Daley
David Daniels
Troy Daniels
Daniels Hardware
Designer Doors
Dominos Pizza
Thomas Doyle
Elmaro Vineyard

Fiscal Year 2016 Giving (continued)

Friends continued

Erbert and Gerberts
Tamra Graham
Greg Evans
Fastenal
Federal Medical Center and
Bureau of Prisons
Fiesta Cancun-Red Wing
Laura Foss
Marjorie Frost
Gordon Gieseke
GNP Company
Godfathers Pizza
Gayle Goetzman
Judy Gottschalk
Great Lakes Cheese Company
Patrick Gregory
Ground Round
Habitat for Humanity-Winona/Filmore
Counties
Scott Haigh
Hallstroms
Harley Davidson Shop of Winona
Hay Creek Stables
Deb Hegland
Sonya Hernandez
Patrick J. Hoffman

Douglas Hoglund
Home and Community Options, Inc.
Hyvee
Jefferson Pub & Grill
Tracy Kirchner
Greg Kuehntopp
Kwik Trip, Inc.
Lark Toys
Michael Larson
Ledebuhr Meats Processing
Eugene Leise
Naomi Lenway
Cheryl Luettinger
Lutheran Social Service of Minnesota
Lyman Lumber Companies
Dona Macaulay-Bradt
Manpower
Maries Underground Grill & Tap House
Donald Martinson
Mathy Construction Company
McDonalds
Meathead
Metropolitan Salon & Day Spa
MGM Liquor
Minnesota Department of Corrections
Minnesota Landscape Arboretum
Minnesota Twins
Todd Mooney
Ned Nagy

Jerry Nelson
Michael Partington
Julie Pendleton
M.J. Peterson
Wayne Pinsonneault
Frederick Plaas
Larry Prescott
Red Hat Socie-"Tea"
Red Wing Ace Hardware
Kerri Reese
Lori Remus
Dan Rider
Riverside Electronics
Rochester Motor Cars
Saint Anne of Winona
Sargents Nursery, Inc.
Caleb Schultz
John Schultz
Lacey Seefeldt
SI's Gourmet Subs
Dennis Smith
Jeff Speltz
Sport & Spine Physical Therapy of Winona
St. Annes Hospice
St. James Hotel
Staghead Coffe House
Mr. Adam Stier
Joseph Stifter
Vincent Stifter

Jack Strobel
Sturdiwheat, Inc.
Shannon Sullivan-Hanson
Denny Swanson
Sweet Harvest Foods
Target
The Old Log Theater
Tips to Toes with Dawn
Tom Heffernan Ford - Mercury Inc.
Bonnie Tracy
Trempealeau Mountain Golf Club
Uffda Shop
Mary Valentine
Valley Fair
Rita VanLoon
Mark Vinge
Greg Volkart
Walmart
Watkins Incorporated
Westfield Golf Course
Brent Wilde
James Wilde
Winona County
Winona Feed Seed & More
Workforce Development, Inc,
James Ziegler
James Zotalis

Giving to the Minnesota State College Southeast Foundation

Thanks to the support of alumni, friends, and businesses, the MSC Southeast Foundation helps ease the burden for Southeast students. The Foundation is a 501 c(3) organization governed by an all-volunteer Board of Directors.

The success of MSC Southeast and its students would not be possible without the generosity of our donors. Gifts are used to support college initiatives, to enhance education and to provide scholarship support for MSC Southeast students.

Gifts to the Foundation may be made for general support, and will be used where they are most needed. They may also be designated for a particular program or made in honor or memory of an individual.

www.southeastmn.edu/donate

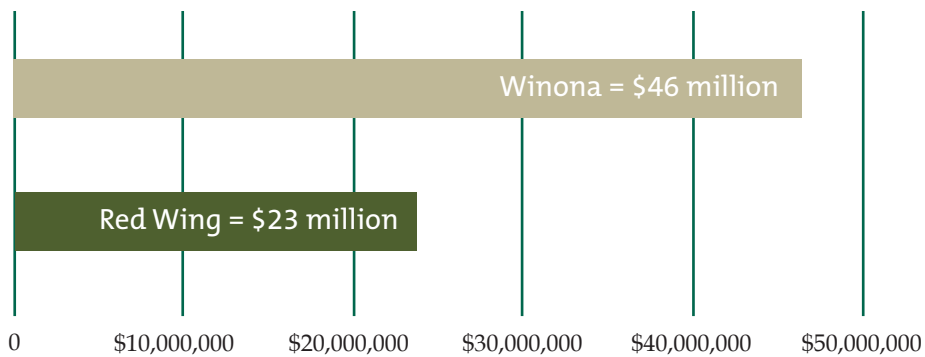
INVESTING IN EDUCATION

Minnesota State College Southeast serves a clientele who are committed to living and working within Southeastern Minnesota. The vast majority of students who have enrolled at the college remain in the region working and paying taxes long after they have left the college.

Reports continue to validate our existence with the annual economic impact of MSC Southeast contributing \$69 million to our region. The economic benefits returned to Minnesota by Minnesota State Colleges and Universities institutions is \$13.53* for every one dollar spent.

**Based on a recent economic impact study conducted by Anton, Lubov & Associates, Inc.*

MSC SOUTHEAST ANNUAL ECONOMIC IMPACT



Continuing Education and Workforce Training

Continuing Education and Workforce Training is the area of the college that provides education for working adults and contract training for business and industry.

2016 participants

Contract/grant training session participants

1466

Continuing Education class participants

1782



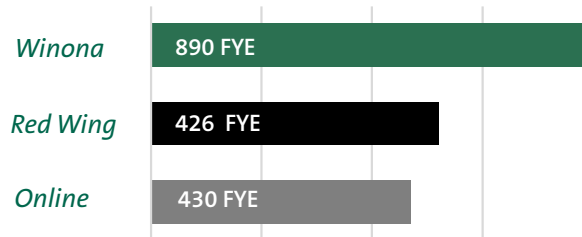
OUR STUDENTS

In 2016, Minnesota State College Southeast faced continuing challenges because of slow growth in the state and local economy. However, the college has opportunities to maintain enrollment by expanding its online programs and retention efforts. Most important is the continued dedication of talented faculty and staff who have a genuine desire to meet our students' needs.

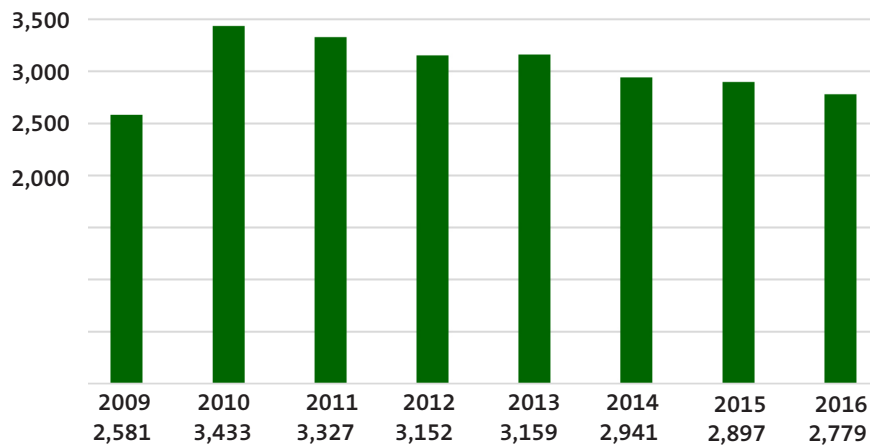
Enrollment at MSC Southeast tapered in 2015 and into 2016. A number of factors have come into play, including lower numbers of high school graduates entering college; more part-time and fewer full-time students; and the increasing cost of attending college as state allocations decrease.

Credits sold by campus

Total: 1316 FYE (full year equivalents)



Unduplicated head count



Year and Total Credits
Unduplicated head count per Fiscal Year

ENROLLMENT BY ETHNICITY

American Indian or Alaska Native	<1%
Asian/Native Hawaiian or other Pacific Islander	2%
Black or African American	5%
Hispanic of any race	4%
White	85%
Two or more races	3%
Non resident alien	<1%

STATE OF ORIGIN

Minnesota	78%
Wisconsin	16%
IA, ND, SD	1%
All Other States	5%

GENDER

Male	40%
Female	60%
Average age: 26	

TUITION

Tuition rate for all residents and non-residents

\$165.64 per credit

Fees (varies by campus)

\$22.28 per credit

Average yearly cost of tuition/fees

\$5,590.62

Faculty Profile

Full-time 63

Part-time 46

Female 58

Male 51

Average student to teacher ratio: 16:1

COLLEGE COMPARISONS

Tuition per credit class comparison

\$165 MSC Southeast

\$318 State 4-year university

\$492 U of M

www.minnstate.edu/admissions/collegecostcomparison.html

In addition to low cost tuition, 73% of MSC Southeast students qualify for financial aid in the form of grants, loans, work-study, and scholarships.

NEW PROGRAM OFFERING IN 2016

Associate of Arts Degree in Liberal Arts and Sciences

TOP 5 MAJORS

Nursing

Guitar Repair and Building

Accounting

Band Instrument Repair

Truck Driving





MINNESOTA STATE COLLEGE
SOUTHEAST
A TECHNICAL & COMMUNITY COLLEGE

NEW VISION. NEW MISSION. NEW NAME.



MINNESOTA STATE

*Minnesota State College Southeast,
A member of Minnesota State*

