

Presidents Message



A warm greeting to all of our Minnesota State College – Southeast Technical supporters. I am excited and grateful for the opportunity to serve as the college's eighth president. It is with gratitude that I present to you this 2014 annual report.

As I settle into my new position, I continue to learn about all the great things happening at Southeast Technical which are reflected in this report. Jim Johnson had a solid nineteen-year tenure as president and he left some big shoes for me to fill! Jim did an outstanding job supporting me during the transition period. I appreciate walking onto a campus where

there is such a positive work environment, which I believe comes from leadership that values caring and respecting people. I too value people which is why Southeast Technical is such a great fit for me.

Southeast Technical continues to fulfill its mission of "shaping the workforce by providing quality education for today and tomorrow" by partnering with business, industry and the community. The academic programs, taught by credentialed and caring faculty, are stepping stones to employment and a better life. Faculty are receptive to learning how best to meet employer needs and respond by providing relevant curricula. Faculty and staff are "dedicated to providing education for employment, skill enhancement and retraining" which is the foundation of the college's vision. We pay attention to the words "student engagement" since we want to ensure that every student who starts at the college achieves their intended goal.

Southeast Technical is looking at adding two new programs in the coming year, including Manufacturing Engineering Technology and Cyber & Information Security. We are also in the process of establishing new manufacturing programs on the Red Wing campus, including welding and CNC machining. This is just the beginning of our program expansion on the Red Wing campus.

With change, comes opportunity. I believe there are many opportunities for Southeast Technical to enhance its academic programming and extend training. We will continue to listen to our community's needs and build on the partnerships we have in place.

Thank you for all your support,

Devochy Derran

Dorothy Duran

Our Mission

Shaping the workforce by providing quality education for today and tomorrow.

Our Vision

Minnesota State College – Southeast Technical is dedicated to providing education for employment, skill enhancement, and retraining. The primary focus is to anticipate and meet the educational and training needs of students and employers.

Southeast Technical provides students with a strong foundation of general and technical education opportunities for acquiring knowledge, skills, and attitudes for a lifetime of learning. The college anticipates and responds to global, technological, and social changes.

Southeast Technical provides equal opportunity and recognized individual needs in its education, service, and employment practices. Certificates, Diplomas, Associate in Science and Associate in Applied Science Degrees are awarded upon successful completion.

Our Values

IDEALS: Integrity Diversity Excellence Access Learning Stewardship



A MEMBER OF THE MINNESOTA STATE COLLEGES AND UNIVERSITIES SYSTEM

FISCAL YEAR 2014

Annual Operating budget

Southeast Technical has served this region and its workforce needs through the years, developing and closing programs as needs have dictated. The college works closely with our business and industry advisory committees to make sure that our curriculum produces successful graduates.

Over the last decade, Southeast Technical has evolved from its traditional vocational/technical roots to more comprehensive technical college program offerings.

Regional Contribution

An investment in Southeast Tech is an investment in people — human capital is the state's greatest asset and the college is a proven way of providing education and training to support the state's economy and enrich people's lives. Southeast Technical provides an educational service and experience like no other college or university in our region. Former students consistently report in follow-up surveys that they would have been unable to pursue their educational aspirations had the college not been in existence.

Southeast Tech serves a clientele who are committed to living and working within Southeastern Minnesota. The vast majority of students who have enrolled at the college remain in the region working and paying taxes long after they have left Southeast Technical.

Reports continue to validate our existence with the annual economic impact of Southeast Technical contributing \$69 million to our region. The economic benefits returned to Minnesota by institutions in the Minnesota State Colleges and Universities System is \$13.53 for every one dollar spent.

Continuing Education and Workforce Training

Continuing Education and Workforce Training is the area of the college that provides continuing education for working adults, and contract training directly for busieness and industry.

2014 participants

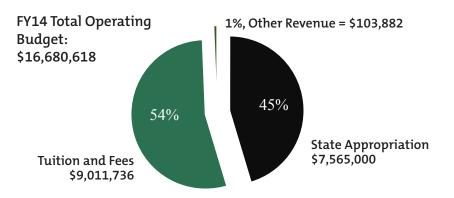
Contract/grant training session participants

1192

Continuing Education class participants

1693





Return on investment



*Based on a recent economic impact study conducted by Anton, Lubov & Associates, Inc.

TUITION 2014 - 2015

Minnesota State Colleges and Universities (MnSCU) announced another year of frozen tuition for the 2014-15 academic year. Under the freeze, undergraduate tuition rates remained at the 2012-13 academic year levels.

Tuition rate for all residents and	
non-residents	\$167.31
Fees (varies by campus)	\$22.24
Average yearly cost of tuition/fees	\$5,617.20

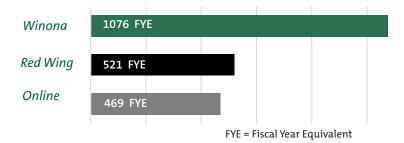
www.southeastmn.edu | 3 |

OUR STUDENTS, OUR FACULTY, OUR PROGRAMS

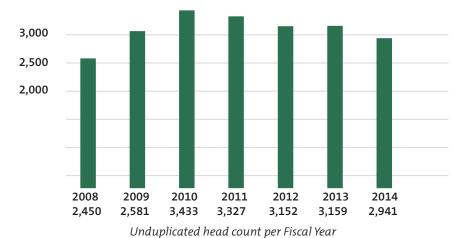
In 2014, Southeast Technical faced continuing challenges because of slow growth in the state and local economy. However, the college has opportunities to maintain enrollment by expanding its online programs and retention efforts. Most important is the continued dedication of talented faculty and staff who have a genuine desire to meet our students' needs.

Enrollment at Southeast Technical tapered in 2013 and into 2014. A number of factors have come into play, including lower numbers of high school graduates entering college; more part-time and fewer full-time students; and the increasing cost of attending college as state allocations decrease.

Credits sold by campus



Unduplicated head count



Faculty Profile

Full-time	81	Female	78	Average student to teacher ratio: 15:1
Part-time	49	Male	52	Percent with masters degree or above: 43%

TOP 5 MAJORS

Nursing
Medical Support Careers
Accounting
Guitar Repair and Building
Band Instrument Repair



ENROLLMENT BY ETHNICITY

American Indian or Alaska Native	< 1%
Asian/Native Hawaiian or other Pacific Islander	2%
Black or African American	5%
Hispanic of any race	3%
White	86%

GENDER

Male 40% Female 60% Average age: 26

STATE OF ORIGIN

Minnesota	78%
Wisconsin	18%
Other states	3%
IA, ND, SD	1%

FROM THE FOUNDATION



The Southeast Technnical Foundation relies heavily on the generosity of local businesses, partners in industry, alumni and friends of the college to sustain our thriving scholarship programs. With your support, we are proud to announce that the Foundation awarded over \$130,000 in student scholarships this past year!

Contributions to our various foundation events, fundraising initiatives, and scholarship accounts provide assistance with ongoing costs such as student scholarships, innovative programing, and other worthy initiatives. Our efforts allow the Foundation to quickly respond to the ever-changing environment of higher education; this is vital to the college community's well-being.

This year has been a great success, but we could not have done it without the help of our many contributors. Thank you again for an excellent 2014.

Chris Schabow
Foundation Director

2014 outstanding alumni award recipients



Rick Spitzer, Winona Campus

1989, Machine Tool and Die and 1994, Drafting and Design

Director of Application Support at Miller Ingenuity in Winona, Rick Spitzer began his career as a machinist making molds and dies in 1988 and has steadily progressed through a number of important roles, including Director of Manufacturing (2001) and Director of Safety and Manufacturing (2005). He was promoted to his current position in 2009, and oversees the development and implementation of new products.



Brenda Stelter, Red Wing Campus

1983, Secretarial/Clerical Program 1997, Supervisory Management Program

Owner of Anchor Promotions, Apparel & Signage in Red Wing, Brenda Stelter has been in business since August 2004, assisting clients with promotional products, branded apparel, signs, banners, decals, cut vinyl, signage, and graphic design. Her outstanding commitment to personal customer service has helped her stand out in this highly competitive industry.

Foundation Events Annual golf tournaments, business partnerships, scholarship banquets and welcome back to school picnics are hosted every year by the Southeast Technical Foundation in partnership with the Alumni Association.

Upcoming Events, 2015 Golf Tournaments

Thursday, May 21, 2015; Red Wing - Mount Frontenac GC Monday, August 4th, 2015; Winona - Cedar Valley GC



Jack Richter, President
President, Winona National Bank

Tom Schooley, Vice President
Community Volunteer, Traveler's Insurance Co. (Retired)

Sue Hovell, Secretary/Treasurer Senior Vice President, Merchants Bank

Board Members

Philip McNairy
Community Volunteer, Episcopal Priest (Retired)

Charles Richardson
Attorney, Richardson and Richardson

Terri SimOwner, Sim Sound and Video

Nancy Braschler
Owner, Braschler Bakery & Coffeeshop (Retired)

Fatima SaidExecutive Director, Project FINE

John HansenRetired, Community leader

John Kennedy Northwestern Mutual

Dan Matejka, Past PresidentCity Administrator, City of Goodview



Fiscal Year 2014 Giving

(Cash gifts given between July 1, 2013 – June 30, 2014)

Visionaries

(\$5,000 and above)

Eastwood Bank Merchants Bank Miller Ingenuity RTP Co.

Toyota Dealer Match Program Winona Community Foundation Winona National Bank Xcel Energy

Innovators

(\$1,000 - \$4,999)

Alan Nelson Beverly & Dan Mjolsness Dahl Automotive DCM Tech, Inc. **Excel Images** Fastenal Company Fred Morgan

Harland & Pauline Knight

HBC

James & Mary Eddy James & Jane Schneider

Jo Ann M. Wittenberg

Lewiston Auto Co., Inc.

Marguerite Schneider

Mark & Julie Schneider

Mayo Clinic Health Systems - Red Wing Mayo Clinic Health Systems Auxiliary-Red

Wina

Minnesota State College-Southeast

Technical

Mississippi Welders Supply Co., Inc.

Motor Parts & Equipment

Natalie & Daniel Matejka

Owen Warneke & Associates People in Business Care

Plasticomp

Prairie Island Indian Community

Ray Bisco

Ron & Mary Schneider

Ron Sellnau

Russell & Associates IIC

Scott & Anne Jones

Sim Sound Systems

Steak Shop Catering

Sugar Loaf Ford-Lincoln-Mercury

Tom Thompson

Walmart Supercenter

Wells Fargo Bank Red Wing, N.A.

Will Oberton

Winona Health

Winona Rotary Club

Winona State University

Wm. Miller Scrap Iron & Metal Company

Pacesetters

(\$500 - \$999)

Associated Bank **Buck & Joan Foot Capital Safety** Cindy Ciszewski **Craig Porter** Cynthia Ziegler David & Becky Korder Donald and Mary Kaste

Frik Lee

Frank G. Mertes

James J. and Mary Johnson

Jerry & Sue Miller

Jolene Poncelet

Karen Fettiq

Kohner Materials, Inc.

Kristy Walz

Leah Schnaith

Mari & Chris O'Connor

Marty Knauer

Minnesota Elks Association, Inc.

Nancy & Bob Braschler

Plasticert, Inc.

Ralph M. Roemer

Rhoda Abts

Richard & Yvonne Wantock

Richard Mikrut

Richard Nahrgang

Riester Refrigeration

Robert Doerer

Rod & Nancy Nelson

Ron & Karrol Wenzel

Scott & Kelley Olson

Sue Hovell

Thomas A. Hoffman

Treasure Island Resort & Casino

Winona Radio

Investors

(\$250 - \$499)

Acelectric of Red Wing

Alice Zimmer

Anne Dahlen

Arne Dufseth

Ashley Horman

Becky Alsop

Bob Kierlin & Mary Burrichter

Bradford & Casie Johnson

Brian Michaels

Carol Cantlon

Chris Stout

Corner Medical

Dan Massett

Daniels Hardware

David Dahlen

Donna & Don Peterson

Donna Daniels

First Farmers & Merchants

Helene Olson-Reed & John Reed

Jennifer Olson

Jill & Mike Halverson

Jim Erickson

Jon Nienow

Katie Hardyman

Keith A. Mann

Kelly Kluver

La Crosse Scale

Lisa L. Robertson

Marlene Hemsey

Nate Emerson

Nicole Rothgarn

Patty Watson

\$2,690,644 **Endowment Value**

Gifts In-Kind In 2014, our in-kind contributions were valued at \$120,482 **Scholarships** 140 total scholarships in the value of \$130,000 were awarded for the 2013-2014 academic year

Dawn Breakers Kiwanis Club

| 6 | 2014 Annual Report Ritch Jacobson Robert A. Leifeld **Shelley Trainer** Silver Eagle Trucking **Smith Schafer & Associates** Supreme Graphics Tedd & Tracy Morgan Thern, Inc. Tim VanLoon

Sustainers

(\$100 - \$249)

Alex Howell **Amy Whitcomb** Barb E. Burchill Behrens Manufacturing

Betty Elsen

Bev & Dean Massett

Brad Alsop Brenda Edwards

Brian D. Hager

Bruce R. Hoseck

Calli Ekblad

Carole & Fred Prudoehl

Carrie Allen

Christina L. Mart

Chris Schahow

Christopher L. Gilbertson

Craiq & Diane Jameson

David Vincent

Deborah Niebuhr

Don & Stephanie Supalla

Don Walski Ellen Smith

Evy L. Wedde

Fatima Said

Ford Erickson Gale Lanning

Garry Schindler

Gary Evans Gayle Goetzman

Gayle Plank

Gerdes Auto Repair Inc.

Greg Beckwith

Gregory Cady

Halie N. Rosenberg Harley M. Antoff

Holly Daley

James K. McCready

Jean Egbert

Jean Riegelman

Jerry & Pat Papenfuss

John Huth John Montet

Joseph & Barbara Goggin

Joseph A. VerBout Julie A. Haedtke

Karla Steele

Katryn Conlin

Kevin Mahoney Kristina L. Wright

Laser Product Technologies, Inc.

LeAnn R. Cady

Linda & Phil McNairy

Lisa Pozanc

Lisbeth Nelson-Butler

Lynda & John Kern

Lynne M. Rabuse

Mark Kalis

Mark Quamme

Mary E. Stoos Michael R. Kappmeyer

Mike Kroening

Mike Sass

Nancee Wozney

Nancy & David Harris

Nicki Adank

Patricia L. Rogers

Patricia Mutter

Patty & Thomas Brown

Paul Sorenson

Peter Beurskens

Players Sports Grille

Powder Coating Solutions

Randel & Ann Blaser

Red Men Club, Inc. Rick Prenot

Robert R. Johnson

Robert Stuber

Roger Holland

Roger Metz

Ruth Erickson

Sandy VerBout

Sarah J. Gatzlaff

Schweitzer Engineering Laboratories, Inc.

Scott Hannon Scott Jenson

SCS Elevator Products Inc.

Serena & Larry Holstad

Shannon Schell

Shelly Cierzan

Slater Lampman

Steve & Julie Salveson

Steve Bowen

Steve Zmyewski

Susan Priem Tao Peng

Tator & Dillers Bar & Grill LLC

Terri Fritz

Thom Kieffer

Tim Doherty

Tom Schooley

Tracy Hardyman

Tracy Kirchner

Ute Zahn

Valarie Bere William & Judy Christianson

Winona Daily News

Winona Heating & Ventilating

Friends

(\$25 - \$99)

Christine Cameron

Cindy Kottke

Dale C. McDonough

David R. Mrozek

Eileen Halls

Ellen Zempel Gail O'Kane

Harley & Chris Antoff

Janette & Ronnie Thompson Jennifer & Ryan Olson

Jim & Barb Kelm

Jim Ziegler Joanne C. Thompson

John & Barbara Tibor

Judith Bodway

Judy & Clayton Hovda

Julie O'Brien

Julie Schladweiler

Kathy Holthe

Kelly J. Hoffman

Lacey Seefeldt Laura Foss

Lyman Lumber Companies

Marilyn Tomfohrde

Marinuka Manor

Mark Peterson

Mary A. Donlin

Melissa Carrington-Irwin

Michael Larson Pamela Zimmerman

Patrick J. Gregory

Paul Polzer

Peggy Whalen

Pete Boggs

Ramona E. Coron

Rebecca Beckmann

Robert & Donna Andraschko

Robert I. Schultz

Russ & Junell Holmer

S&y VerBout

Setzer Architects

Shannon Sullivan-Hanson

Sheryl Miller

Sorensen Flexible Benefits, Ltd.

Stacy M. Evenson

Stephanie A. Lovlien

Susan Reed Terri Korsten

Terry Greene Tom Brandt

Tom Doyle

Torry Jeranek Vanessa M. Harstad

www.southeastmn.edu



Winona Campus 1250 Homer Road, Winona, MN 55987 507.453.2700

Red Wing Campus 308 Pioneer Road, Red Wing, MN 55066 651.385.6300

Tandeski Center 1200 Storrs Pond Road, Winona, MN 55987 507.453.2740







