

# 2013 Annual Report



Passion. Purpose. Focus.

## President's Message



As I pen my last annual report message to the community, I am dealing with a myriad of mixed emotions ranging from anticipation to outright fear. As I look back at my time working for this fantastic institution I have never forgotten that this college has been successful and thrives due to a world class staff and faculty who have at their core, a value system of caring for our students and making sure their daily work is focused on student success.

I will be retiring June 30th and while I deal with the emotions that go along with ending a 19 year career as president and 33 years total with this college, what has truly calmed my nervousness about Southeast Tech's future is the knowledge that the national search for a new president has garnered us a wonderfully talented person....Dr. Dorothy Duran. Dorothy comes to us from Iowa Western Community College and has a broad-based

career at technical and community colleges from across the country. She will bring a "new set of eyes" enabling the continuation of thriving initiatives, identifying nonproductive initiatives but most importantly identification of new areas of opportunity. She also brings a significant background of experiences in regional community and business collaborations, which has been instrumental to Southeast Tech's success over the years.

This annual report will showcase the exciting things we accomplished in 2013 with many continuing into 2014. We have had our challenges in these trying economic times yet continue to strive and accomplish the mission of "workforce education" at a very high level. I am confident we will continue to thrive as a regional coq of workforce training and economic development under Dr. Duran's tenure.

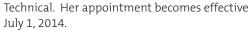
James Johnson

#### **JOIN US! Jim's Retirement Celebrations**

June 10th - Red Wing Campus - Commons Area June 12th - Winona Campus - Commons Area

#### President Flect Dr. Dorothy Duran





"Dr. Duran is committed to excellence and student success," said Steven Rosenstone, chancellor of Minnesota State Colleges and Universities. "She has a track record of fostering a culture of trust and collaboration and will be a generous partner with business, industry, the public schools and the communities the college serves. She will be a strong, decisive and effective leader for Southeast Technical"

#### **Our Mission**

Shaping the workforce by providing quality education for today and tomorrow.

#### Our Vision

Minnesota State College-Southeast Technical is dedicated to providing education for employment, skill enhancement, and retraining. The primary focus is to anticipate and meet the educational and training needs of students and employers.

Southeast Technical provides students with a strong foundation of general and technical education opportunities for acquiring knowledge, skills, and attitudes for a lifetime of learning. The college anticipates and responds to global, technological, and social changes.

Southeast Technical provides equal opportunity and recognized individual needs in its education, service, and employment practices. Certificates, Diplomas, Associate in Science and Associate in Applied Science Degrees are awarded upon successful completion.

#### Our Values

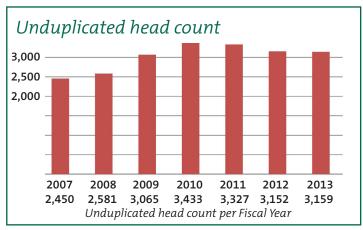
IDEALS: Integrity Diversity Excellence Access Learning Stewardship

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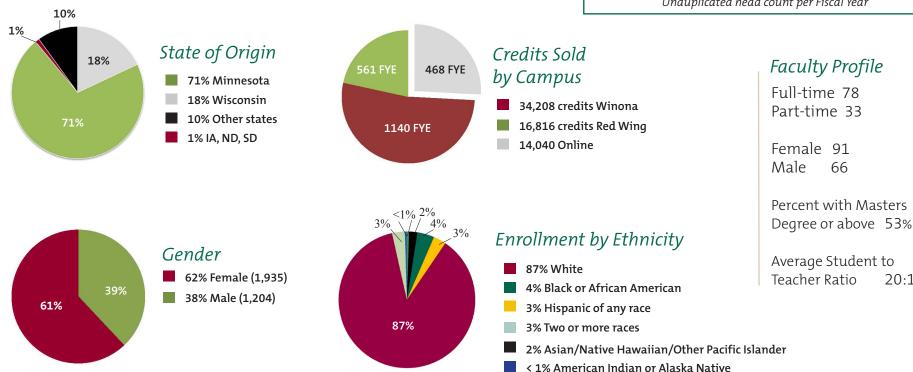
# │ Our Population │

After record growth in 2010 and 2011, enrollment at Southeast Technical tapered in 2012 and into 2013. A number of factors have come into play, including lower numbers of high school graduates entering college; more part-time and fewer full-time students; and the increasing cost of attending college as state allocations decrease.

In 2014, Southeast Technical will face continuing challenges because of slow growth in the state and local economy. However, the college has opportunities to maintain enrollment by expanding its online programs and retention efforts. Most important is the continued dedication of talented faculty and staff who have a genuine desire to meet our students' needs.



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#### Top 5 majors

Nursing | Medical Support Careers | Guitar Repair and Building | Accounting | Band Instrument Repair

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#### News and Notes

# C2C program accredited by NACEP

In May 2013, The National Alliance of Concurrent Enrollment Partnerships announced that it had granted national accreditation to Southeast Technical's concurrent enrollment program, Connect to College (C2C). This program offers college-level courses to high school juniors and seniors, using credentialed high school faculty.

Through C2C, students have a unique opportunity to gauge their ability to do college work in introductory freshmen level courses prior to full-time college study. Students that register for and successfully complete these courses gain college credit through Southeast Technical.

Southeast Technical is one of a select nationwide group of 89 concurrent enrollment partnerships accredited through NACEP's extensive peer-review process.

"This accreditation validates to our partners throughout rural southeast Minnesota the deep, collaborative relationships our leadership team and faculty have fostered with secondary schools," says Jo Poncelet, Dean of Academics. "Students throughout the region benefit from the advanced post-secondary standing they earn by successfully completing our courses."

Southeast Technical is currently offering C2C in Rushford-Peterson, Mabel-Canton, Winona, Spring Grove, Red Wing and Goodhue high schools. Each year, the program serves more than 300 students and delivers almost 1000 college-level credits, including courses in writing, literature, psychology, algebra, statistics, pre-calculus, nutrition, chemistry, human anatomy, sociology and Hispanic cultures.

#### Saint Mary's University, Southeast Technical make plans to offer Bachelor of Science degree on Red Wing campus

An evening accelerated Bachelor of Science degree is being planned for the Red Wing campus through a partnership between Southeast Technical and Saint Mary's University. Geared toward the needs of working adults who want to complete a four-year degree, the program will offer a Bachelor of Science in Business Administration.



"Students will enjoy the advantages of attending a college with dedicated, experienced faculty, personal attention and limited class sizes," according to Dr. Paul Christensen, Assistant Dean of the Graduate School of Business and Technology at Saint Mary's University. "Our goal is to start a cohort of 15 students during the fall 2014 semester."

The public-private partnership will help area students manage the cost of obtaining a high-quality college education. Many college students attend Southeast Technical with the express intention of transferring their credits toward a bachelor's degree.

# **Plaque Dedication Ceremony Held**

In a private ceremony held in late August, Southeast Technical President Jim Johnson unveiled a plaque dedicated to Brigadier General Norris P. Abts, honoring his contribution to the college's automotive programs throughout the years.

Southeast Technical College's new transportation center facility was named the Norris P. Abts Transportation Center in March of 2013. The unveiling of the plaque was the final touch in the new building's official naming and opening.

Norris created the two-year auto mechanics diploma program and taught for nine years in that program. In 1969, he was promoted to Trade and Industry Coordinator, and the following year was promoted to Assistant Director.



Saint Mary's

Brigadier General Norris P. Abts (1931 - 2014)

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## **Quzhou Exchanges Continue**

#### Additional faculty to visit sister city in 2014

Southeast Technical's first faculty exchanges with instructors from Quzhou College of Technology in China took place in Fall 2013. English professor Wang Pei Hui (Wong Pay Hway, better known by his English language nickname, "Ben") arrived in late August. Automotive instructor Fang Ziaofen (Fong Shao-fen) arrived in mid-September.

Fang was engaged with the College's Automotive Technology and Auto Body Collision Technology programs in Winona, while Ben visited classrooms on both campuses, served as a guest lecturer and assisted Fang with English language interpretation.

"Our colleges have similar missions and programs — nursing, automotive, CNC machining — so having these two individuals visiting from China was an invaluable

learning experience for them and for us," according to Ron Sellnau, Vice President of Academic Affairs. The faculty exchange concluded in mid-October.

Currently, a second phase of the automotive knowledge exchange is under development. Two Southeast Technical instructors have shown a strong interest in visiting China to learn more about the technology that students and instructors in Quzhou utilize. Automotive Technology instructor Niel Christensen and Auto Body Collision Technology instructor Tom Brandt will be in traveling to Quzhou in June 2014 for a three-week stay. Arrangements are also in the works to welcome Chinese faculty — and possibly students — to come to Minnesota.

Southeast Technical is continuing to explore online and interactive TV (ITV) partnerships, so that our students can



Instructor Brad Alsop is teaching students at Quzhou college of technology the concept of cell membranes.

learn more about world cultures with Quzhou students and Quzhou students will have the opportunity to experience American culture and improve their English language skills.

# Additional Shared Services with WSU

In October of 2013, Southeast Technical announced it would continue to increase efficiencies through additional shared services with Winona State University (WSU). The college contracted with WSU for Human Resources to be handled through the university. The transition became complete January 1, 2014.

Sharing Human Resources services with WSU is expected to save Southeast Technical \$300,000 annually. Additional shared services, such as Security, Telecommunication and Institutional Research Services, saves more than \$1 million each year. The savings enables the college to focus on academic programs needs.

# **Excellence in Facility Management Award**

Minnesota State College-Southeast Technical's Winona Facilities Staff was the recipient of the "Excellence in Facility Management Award" from the office of the Chancellor. The award was presented in St. Paul in January and recognizes management, leadership and teamwork efforts.

The 2013 award was given to the Winona staff for their successful relocation of the airport campus programs as well as the relocation of the automotive programs. The moves were followed by renovation of the existing automotive program space.

"Any one of these tasks would be labeled a success, but completing all three is outstanding. The transition affected seven programs and well over 200 students without disruption," stated Mike Kroening, VP of Finance and Adminstration/CFO.



Winona Campus Maintenance Team: Dave Korder, Scott Jensen, Mike Kappemeyer, Tom Hoffman, Kelly Kluver and Jim Buege

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# **GRANT SLAM**

# More than \$2.5 million in federal and state grants awarded to Southeast Technical in 2013

It's no small feat to run a college these days, and one of the critical issues facing administrators is developing multiple revenue streams. Long gone are the days when a college relied solely on state funding and student tuition to meet its operating costs.

"15 years ago the state of Minnesota covered 60-70% of our costs and tuition/fees covered the remainder. However the legislature has cut funding a few percent at a time year after year. Now state funding only covers 30-40% of the budget," says Jim Johnson, President of Minnesota State College – Southeast Technical. "That's a huge shortfall, and we have to make it up somehow."

Fortunately, the college has been very successful in applying for and obtaining federal and state grants to develop new programs that broaden its impact, improve the business climate and enrich education opportunities for the area workforce.

In the calendar year 2013, Southeast Technical was awarded more than \$2.5 million dollars in grants — a substantial impact, especially considering that the entire college's annual budget is approximately \$18 million. Here is a look at four of the grants currently supporting programs at the college.

#### Diesel maintenance technician

A new award for more than \$1.76 million will be distributed to Southeast Technical over the next four years. In Spring 2013, a consortium of nine colleges

along the Mississippi River applied together for federal funding to address the need for high skill, high paying transportation related jobs throughout the region. Working closely with the consortium, which was led by Lewis and Clark Community College of St. Louis, Southeast Technical submitted a successful grant proposal to establish and deliver a Diesel Maintenance Technician diploma program.

The grant comes through the Department of Labor's Trade Adjustment Assistance (TAA) Community College

and Career Training grant program, a multiyear initiative to expand targeted training programs for unemployed workers, especially those impacted by foreign trade. Southeast Technical will invest the federal funding towards new equipment, infrastructure, curriculum development, academic support services and additional faculty to launch the Diesel Maintenance program.

"We're excited to add a new program of study to be housed in our new state-of-the-art transportation facility," says Ron Sellnau, Vice President of Academic Affairs. "Along with Truck Driving, Auto Body Collision Technology and Automotive Technology, we will be able to offer our students training in the critical area of Diesel Engine Maintenance. It's a natural expansion for the college." The program will start this fall, 2013.

#### Bridging the gap

In southeast Minnesota, northeast Iowa and western Wisconsin, the demand for healthcare workers far exceeds that of any other industry. A consortium of eight colleges in the region, led by Northeast Iowa Community College, joined together in 2011 apply for funding to support a program called Bridges2HealthCare (B2HC). From a \$12 million Department of Labor grant, \$1.3 million was awarded to Southeast Technical.

"Our over-arching goal in Bridges2HealthCare has been



Diesel Maintenance Technician: New program of study to be housed in the Norris P. Abts Transportation center on the Winona campus.

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to help under-educated, under-skilled workers obtain access to the resources they need to prepare for college and succeed once they are enrolled," says Becky Alsop, Associate Dean of Academics. "We have strengthened our developmental math and English courses as well as our pre-requisite health care classes, increasing success in any career path."

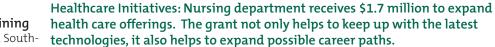
Through the B2HC grant, the college has developed Health Foundations, a 3-credit, 60-hour course offered at a minimal cost. In this small group lab course, students acquire the skills, knowledge, and support to become successful in a healthcare career. They study medical topics — such as CPR and pre-anatomy — as well as "soft" skills such as time management, problem-solving and work ethics. What's more, the project is designed to be sustainable. Becky Alsop says, "Bridges2Healthcare funding will come to an end in September 2014, but the enriched programming will continue at Southeast Technical."

#### Healthcare initiatives

You might think the life-sized human figures in the college's nursing labs seem unrealistic, but the fact is they represent the most cutting-edge training technology: high fidelity simulators. As nursing students perform healthcare assessments, the instructors can actually program in the "patient's" heart rate, temperature, respiration, lung sounds and other vital signs in real time, giving the students a highly realistic experience of working with actual clients. Exams are even recorded for later evaluation.

"Since we are a technical college, we are expected to have the most up-to-date technology. Our equipment has to be replaced constantly and it's very expensive," according to Nancee Wozney, Dean of Nursing and Allied Health. "We are now in the fifth year of a Department of Labor TAA grant totaling \$1.7 million to expand our health care offerings, which makes it possible for us to keep up with technological advances like this. Grants have helped us function and grow."

Beyond keeping up with the latest technological advances in education. the grant has helped the college expand its healthcare offerings into additional career paths. "We discovered there was a need for trained employees in health care fields beyond nursing, and the grant has made it possible to build new certificate programs for medical lab technician, phlebotomy and radiography," says Nancee Wozney.



#### Workforce training

Ask Calli Ekblad, Southeast Technical Director of Business Relations,

about her experience writing grants for business training partnerships and her face lights up with genuine enthusiasm. "I love to write grants because each business has a unique story. Through writing grants I discover and then tell their stories, and how the particular needs of each company can best be served."

Calli's hard work resulted in four new grants in 2013, totaling more than \$800,000, which were awarded to Southeast Technical to provide state-of-the-art employee training for area businesses: Cytec Industries, Northern Engraving Corporation, ProAct, Inc. and Winona Occupational Rehabilitation Center (WORC).

These grants have been awarded by Minnesota Jobs

Skills Partnership (MJSP), a program that works with businesses and educational institutions to train workers, expand work opportunities, and keep high-quality jobs in the state.

Calli Ekblad says, "It's important to give businesses the opportunity to get additional funding when they are not able to do that on their own. As they're expanding their workforce, we can create customized training unique to their particular needs. The outcome is so positive and rewarding — and I am so proud of all of our partners!"

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## Online Learning

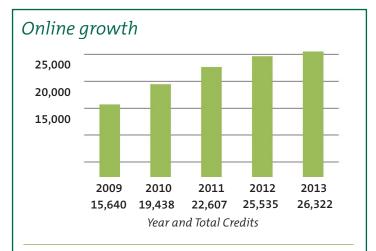
#### Going the distance: beyond brick and mortar

It ought to be easy to study online. After all, you can do your course work whenever you feel like it — even in your pajamas! But successful online students know that distance learning requires discipline, commitment, and persistence.

At Southeast Technical, students attend online from all over the country and even around the world, and they take classes and earn degrees in a range of subject areas from accounting to web applications programming. The College offers fully-online certificate, diploma and degree programs in eight subject areas.

In 2002, Southeast Technical became an early adopter in online teaching, being only the second college in the MnSCU system accredited to offer online degree programs. The steadily rising trend in online credits affects the college's ability to deliver a more flexible schedule, addressing student needs.

"Successful students at Southeast Technical are multi-taskers, self-motivated, and good time managers. Most students are raising families, working full or part time, and juggling life's responsibilities," according to business and accounting instructor Jillane Halvorson. "The advantage for an online student is that it provides an opportunity to achieve a personal goal without attending a brick and mortar location."



Fully online certificates, diplomas and degrees are available in these subject areas:

Accounting

**Administrative Support** 

Computer Aided Design & Drafting

Computer Programming, Support & Web Development

Early Childhood Education

**Individualized Studies** 

Legal Assistant

Medical Support

www.southeastmn.edu

# Training and Education Solutions

Whether you're a large company or a company with less than 50 employees, Southeast Technical's Workforce Training team can work with you to help identify and deliver any training needs you have. "From healthcare to manufacturing, it's a rewarding opportunity to work with such a diverse workforce. Some companies need training for one specific skill such as welding, while others may need skills in leadership, communication or customer service. Being a part of the MnSCU system allows us to provide any type of training to any type of client," said Katie Hardyman, Director of Business Relations.

#### 2013 participants

Contract/grant training participants 1250

Continuing Ed class participation

1795

Healthcare continues to be a growing field with high demand in nursing and care giving. "Certified Nursing Assistant (CNA) classes continue strong growth. Students develop skills, attitudes and knowledge essential to giving direct support in long-term care facilities. By having these skills, individuals will have a better chance of employment and gain experience for any other healthcare career they may choose down the road," said Calli Ekblad, Director of Business Relations

To learn about building new skills or to enhance those you may already have, visit the Continuing Education and Workforce Training section of the Southeast Technical website at:

www.southeastmn.edu/training

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# | Alumni Spotlight

# Not Fiddlin' around

Alumni Brian Christianson shines in Music City

Nashville, Tennessee. Music City, home of the Grand Ole Opry, where you just might find Southeast Tech alum Brian Christianson on stage, playing fiddle with the Mike Snyder String Band. But you're just as likely to find Brian at The Fiddle House, the shop he and his wife Nicole opened in 2011.

Brian started fiddling at age eight in a family band and won many fiddle contests across his native Minnesota. He earned his diploma in Violin Repair at Southeast Technical in 2000. After graduating, Brian moved to Nashville to work as a luthier.

"In the back of my mind I always knew I wanted to be in Nashville. I wanted to play fiddle, but I didn't want to move here without a job. As it worked out, I had a job lined up as soon as I graduated. Without my education I wouldn't have been able to move here," he says.

After working for nine years in another well-respected violin shop, Brian left to pursue his own interests. Today The Fiddle House is a success and Brian is one of the most in-demand fiddle players in the Nashville area. "My work life is about 60% The Fiddle House and 40% performing. I think I enjoy playing music more because I don't have to make a living at it."

The Fiddle House is not only a repair shop with violins and bows for sale, it's also a concert space and a place for jam sessions. Brian says, "One of the best things about owning The Fiddle House — I get to meet a lot of great artists and play music with them!"



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#### | From the Foundation President |



Foundation President Jack Richter The foundation has been a critical partner with the college since its inception. That partnership is more important than ever as the need for scholarships and program support from non-public sources grows every year.

As a volunteer board member I recognize the importance of a strong and vibrant college to the health of both the Red Wing and Winona communities. Therefore, supporting the foundation supports and maintains this critically important community asset.

Jack Richter
President, Southeast Technical Foundation

# 2013 Outstanding alumni

#### **Winona Campus**

#### Roger Holland 1976, Tool and Die Program

Roger is a instructor at Southeast Technical in the CNC program. He has served on a variety of committees; volunteers regularly; is active with Minnesota State College Faculty (MSCF) and has worked with the Custom Training department to provide ongoing training to area industry.



#### **Red Wing Campus**

#### Michelle Finholdt

#### 1994, Professional Nanny Program

Michelle created the non-profit childcare center, Under the Rainbow. It has grown from four children when it opened on the Southeast Technical campus, to a current enrollment of 180 in their new and expanded building on Technology Drive in Red Wing.

# Nominate an Outstanding Alum!

Submit your application online: www.southeastmn.edu/alumni

#### **Board Officers**

# Jack Richter, President

President, Winona National Bank

#### Tom Schooley, Vice President

Community Volunteer, Traveler's Insurance Co. (Retired)

### Sue Hovell, Secretary/Treasurer

Senior Vice President, Merchants Bank

#### **Board Members**

#### **Philip McNairy**

Community Volunteer, Episcopal Priest (Retired)

#### **Charles Richardson**

Attorney, Richardson and Richardson

#### Terri Sim

Owner, Sim Sound and Video

#### **Nancy Braschler**

Owner, Braschler Bakery & Coffeeshop (Retired)

#### Fatima Said

**Executive Director, Project FINE** 

#### Joel VonHaden

Winona Heat & Vent

#### Dan Matejka, Past President

City Administrator, City of Goodview

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# Fiscal Year 2013 Giving (Cash gifts given between July 1, 2012 – June 30, 2013)

#### **Visionaries**

(\$5,000 and above)
Dahl Automotive
Eastwood Bank
Merchants Bank
Miller Ingenuity

#### **Innovators**

(\$1,000 - \$4,999) Norris and Rhoda Abts James and Mary Eddy Gundersen Lutheran Medical Center Hiawatha Valley Family Beyond The Yellow Ribbon

James and Mary Johnson Lewiston Auto Nicholas and Maria Lundquist Minnesota State College- Southeast

Technical
Mayo Clinic Health Systems – Red Wing
Red Wing Lions Club
RTP Company

Terri and Dean Sim
Winona Community Foundation

#### **Pacesetters**

(\$500 - \$999)
Anne and David Dahlen
Karen Fettig
Cheryl and Victor Hancock
Hiawatha Valley Marines
Thomas and Cecilia Hoffman
Marty Knauer
Harland and Pauline Knight
Bob Leifeld

Erik Sigurd Lee

Don and Donna Peterson Jessica Stumpf Winona Friendship Activity Council

#### **Investors**

(\$250 - \$499) Brad and Becky Alsop Cindy Ciszewski Arne Dufseth Nate and Sherry Emerson Michael and Jill Halverson Katie Hardyman-Morem Susan Hovell Bob Kierlin

Richard Nahrgang Lisa Robertson Duffy Schafer Leah Schnaith Adam Stier

Tim and Rita VanLoon Patty and Ed Watson Cynthia Ziegler Alice Zimmer

### **Sustainers**

(\$100 - \$249) Acelectric of Red Wing Jan Anderson

Jan Anderson
Greg Beckwith
Peter Beurskens
Randel and Ann Blaser
Stephan and Maura Boesch
Nancy Braschler

Brenda Edwards
Betty Elsen
Buck and Joan Foot

Marjorie Frost Doris and Bruce Geary

Tim Geary

Joseph and Barbara Goggin

James Grantman Roseanne and Jeff Grosso

Marlene Hemsey Hiatt Manufacturing Roger Holland Scott Jenson

John and Lynda Kern Chris Kiecker

Dave and Becky Korder

Keith Mann

Chris and Peter Mart Dean and Bev Massett Phil and Linda McNairy

Mike Melstad and Marilyn Meinke

Corey Mohan John Montet Fred Mercord Amber Oshan Jo and Joe Poncelet

Helene Olson-Reed and John Reed

Jack and Judy Richter Garry Schindler

Slaggie Family Foundation

Paul Sorenson Chris Stout Robert Stuber

Tom and Terry Thompson John Tittle and Jean Egbert Keith and Jill Tutewohl

Sandra VerBout David Vincent Richard and Yvonne Wantock Evelyn and Pete Wedde Nancee Wozney Kristina Wright Steve Zmyewski

### **Friends**

(\$25 - \$99) Nicki and Ben Adank

Carrie Allen Antonio Alonso

Robert and Donna Andraschko

Binner Appliance Inc.
Chet and Neva Burdick
Gregory and LeAnn Cady
Dennis and Karen Cleveland

Holly Daley Mary Donlin

Thomas Doyle Calli Ekblad Laura Foss

Tony and Terri Fritz

Connie Gores
Terry Greene
Patrick Gregory
Eileen Halls
Jodi Halverson

Vanessa and Steve Harstad Hearth and Home Technologies Richard and Marilyn Hemsey

Kathryn Holthe

Casie and Bradford Johnson Jennifer and Hunter Jonsgaard

Jeanette Karjala

Tracy Kirchner Kelly Kluver Terri Korsten Cindy Kottke Edward Kvestad Michael Larson

Matthew Lewis
Dale McDonough
Medicalibration

Medicalibration
Donald Mikitta

Lisbeth Nelson-Butler Chris Neumann

Deborah Niebuhr Jennifer and Ryan Olson

Lynne Rabuse Susan Reed Carter Ruff Mike Sass

Kerri Schmidt Mary Schoeder

Robert Schultz Kalli Schulz

Sue and Paul Spafford Mary and Gary Stoos Bryan and Jill Stout

Janet Thewis

Edward and Kristi Tlougan Joanne and Jamie Thompson Roger and Marilyn Tomfohrde

Mary Turner
Jeffrey Wagner
Ute Zahn
James Ziegler

Pamela Zimmerman

Gifts In-Kind In FY 2013, our in-kind contributions were valued at \$49,276.40

**Scholarships** 115 total scholarships in the value of \$108,700 were awarded for the 2012-2013 academic year

\$2,394,025 ear Endowment Value

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Winona Campus 1250 Homer Road Winona, MN 55987

**Foundation Events** Annual golf tournaments, business partnerships, scholarship banquets and welcome back to school picnics are hosted every year by the Southeast Technical Foundation in partnership with the Alumni Association.



#### **Golf Tournaments**

Thursday, May 22, 2014 - Red Wing Monday, August 4th, 2014 - Winona

#### **Minnesota Twins Outing**

Saturday, June 7, 2014 - Game Ticket \$20, Bus ticket \$15

#### **Jim's Retirement Celebrations**

June 10th - Red Wing Campus - Commons Area June 12th - Winona Campus - Commons Area

> Red Wing Campus 308 Pioneer Road, Red Wing, MN 55066 651.385.6300

Join our Alumni Association page:

facebook.com/SoutheastTechnicalAlumni

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